



The *NeWay Group* is bringing Special Economic Zones to the next level. We are removing barriers and building centers of prosperity that unleash opportunities to uplift people and communities. Our group is growing and now searching for a

COO

We are looking for an experienced Chief Operating Officer to oversee our organization's ongoing operations and procedures. You will be the company's second-in-command and responsible for the efficient implementation of our business plan.

The COO role is a key member of the senior management team, closely working together with the Chief Executive Officer (CEO). You will take care that his strategic guidelines are implemented in practice. This includes setting up new business entities and operations.

You will have to maintain control of diverse business operations, contractors and independent advisers, so we expect you to be an experienced and efficient leader. If you also have excellent people skills, business acumen and exemplary work ethics, we'd like to meet you.

Responsibilities

- Fine-tune and implement business strategies, plans and procedures
- Set comprehensive goals for performance and growth
- Establish policies that promote company culture and vision
- Oversee daily operations of the company and the work of executives (IT, Marketing, Sales, Finance etc.)
- Lead employees to encourage maximum performance and dedication
- Evaluate performance by analyzing and interpreting data and metrics
- Write and submit reports to the CEO in all matters of importance
- Participate in expansion activities (investments, acquisitions, corporate alliances etc.)
- Manage relationships with partners/vendors/advisers

Requirements

- Proven experience as Chief Operating Office or relevant role
- 15+ years working experience
- Understanding of business functions such as HR, Finance, marketing etc.
- Demonstrable competency in business operations
- Working knowledge of data analysis and performance/operation metrics
- Working knowledge of IT/Business infrastructure and MS Office
- Outstanding organizational and leadership abilities
- Excellent interpersonal and public speaking skills
- Aptitude in decision-making and problem-solving
- BSc/BA in Business Administration or relevant field; MSc/MBA is a plus
- Former military welcome
- Willingness to relocate to Washington D.C. Metropolitan area
- Base salary 120-180k \$ plus variable component plus equity

In case of interest, please send your application to interim COO Dr. Titus Gebel:
tgebel@newaycapital.com